



## The 8 Characteristics of the Awesome Adjuster

By Carl Van

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 176 pages. Dimensions: 9.5in. x 6.7in. x 0.9in. A MUST read for anyone involved in the insurance claims industry. The 8 Characteristics of the Awesome Adjuster provides a glimpse into what the most effective claims professionals do to make their jobs easier. Attitude; Customer Service Empathy; Initiative; Continuing Education; Teamwork; Time Management; Desire for Excellence; Interpersonal Skills; The author provides real-life scenarios that will have true meaning to anyone who has ever dealt with a customer. He often provides interesting and humorous true stories to outline each of the characteristics, and offers practical advice on how to improve oneself. This book has been the number one selling claims book every year since its release in 2005, and has sold in over 32 countries around the world. It has been the subject of numerous articles; the highlight of over 150 workshops and classes; and the subject of over 75 keynote speeches. This item ships from La Vergne, TN. Paperback.



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