



Win/Win Networking: Your Guidebook for Confident and Effective Connections

By Teresa Thomas

Wise Ink, United States, 2015. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.If you weren't born a natural networker - you are not alone! Skillful networking is something that you develop and practice-even if networking doesn't come naturally for you. In Win/Win Networking, you'll gain easy-to-implement tips, tools, and new ways to approach networking that are a win/win for you and the people you meet. With Win/Win Networking, you'll: - Receive interactive exercises, checklists, templates, and journal pages to discover where and how to network in ways that work specifically for you. - Access insights to become more effective, confident, and energized in making connections. - Gain powerful tools to strategize your next networking opportunities, both in-person and online.



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