



## How to Collect the Money People Owe You: A Complete Step-By-Step Credit and Collections Guide for Small Businesses and Individuals

By Gini Graham Scott Ph D

iUniverse, United States, 2009. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.HOW TO COLLECT THE MONEY PEOPLE OWE YOU is a complete credit and collection guide for the small business and individual - an invaluable resource that will help you establish effective credit policies, collect overdue bills quickly, and increase the money available to you. HOW TO COLLECT YOUR MONEY shows you: How to decide when to send polite reminder notices, when you should send stronger letters, when you should make a collection phone call, and, finally, when you should resort to hiring a collection agency or an attorney. How to determine if a consumer or business should be extended credit and how much. How to collect from overdue accounts while maintaining them as future customers or clients. How to collect money from impossible debtors or deadbeats who have no intention of paying their bills. The book includes sample scripts for collection phone calls, sample collection letters, and important legal guidelines.



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Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Kate Douglas Wiggin, nee Smith (1856-1923) was an American children s author and educator. She was born in Philadelphia,...



### **And You Know You Should Be Glad**

HarperCollins Publishers Inc, United States, 2014. Paperback. Book Condition: New. Reprint. 201 x 132 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.A highly personal and moving true story of friend-ship and remembrance from the New York Times bestselling...



### **Goodparents.com: What Every Good Parent Should Know About the Internet (Hardback)**

Prometheus Books, United States, 2000. Hardback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book. The Internet may now be the most powerful, single source of information in the world, and with an estimated 200 million computers in...



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Dog Ear Publishing, United States, 2009. Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.In the 1930s, as evil begins to envelope Europe, Karl Rothstein is born in Austria. As his life...



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Abingdon Press, United States, 2009. Paperback. Book Condition: New. 224 x 150 mm. Language: English . Brand New Book. Three Simple Rules for Christian Living by Jeanne Torrence Finley and Rueben P. Job This small-group study by Jeanne Torrence Finley is based...